

# Why APPI Energy?

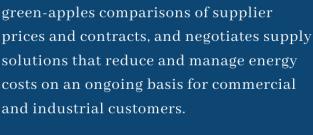
## **Holistic Energy Solutions**

## Our Reason for Being



#### **Electricity & Natural Gas Procurement**

APPI Energy delivers green-apples-togreen-apples comparisons of supplier prices and contracts, and negotiates supply solutions that reduce and manage energy costs on an ongoing basis for commercial





#### Efficiency & Sustainability Solutions

Our holistic approach to energy solutions was crafted & designed with our client base in mind, which includes a diverse portfolio of healthcare and senior living facilities across North America.



#### **Ongoing, Dedicated Customer Service**

Our team continuously monitors your accounts for new cost-reducing opportunities. Our partnership does not end when the contract is signed.

APPI Energy provides AFS members with a comprehensive way to reduce energy expenses and minimize budgetary risks.

Through our procurement services, we negotiate with suppliers to ensure you are provided with ideal pricing and contract terms to fit your specific needs. Our holistic energy services provide financially and functionally vetted solutions to decrease energy costs, reduce demand, and improve resiliency and sustainability.

We are here as a true extension of your team.

Data-driven, independent, and supplier agnostic, we focus on the numbers and what works best for each client. We look at each organization from a local, regional, national, and global perspective, finding tailored solutions to meet their dynamic needs.

### **Effective Procurement Process**

- Since 1996, APPI Energy has provided data-driven procurement and efficiency services to clients across North America. Our proprietary database of daily supplier prices enables us to benchmark and identify how to best manage your energy profile.
- APPI Energy is available to analyze your energy usage, evaluate your energy bill, deliver a green-applesto-green-apples comparison of supplier prices and contracts, and negotiate a supply solution tailored to help your organization set and meet your energy goals.
- Our team performs extensive, on-going research on the available suppliers in North America, and of those, only 40 currently meet our stringent due diligence process and requirements. We obtain diverse recommendations from a variety of vetted suppliers, vendors, and industry experts, before providing insightful, unbiased advice and solutions to our clients.